Towing News

December 2012

An unexpected new product may boost your winter sales

SunVisor Anti-Glare System

Note from David Ryder

An Unexpected Product

You may well be surprised to see us offering a product so different from our normal range but there is a logic to it.

Zero visibility caused by glare

Driving in Devon this summer, in bright sunshine, I found at times that the glare from the top of my dashboard reflecting on the inside of my windscreen really obscured my view. When I was driving in and out of tree cover, it sometimes reduced visibility to zero.

Dazzled by the low sun

On the same trip, early in the day, and in the evenings, dazzle below my front visor from the low sun forced me on occasion almost to stop. Low sun from the side was almost as bad.

Necessity: the mother of invention

There was nothing on the market that really helped: clip-on visor extenders were clumsy and of limited use. So I made a new system for myself, a system not only effective but also very simple and inexpensive.

I have patented it and put it into production. Now it is ready for sale: the SunVisor Anti Glare System.

Modest price, excellent margins

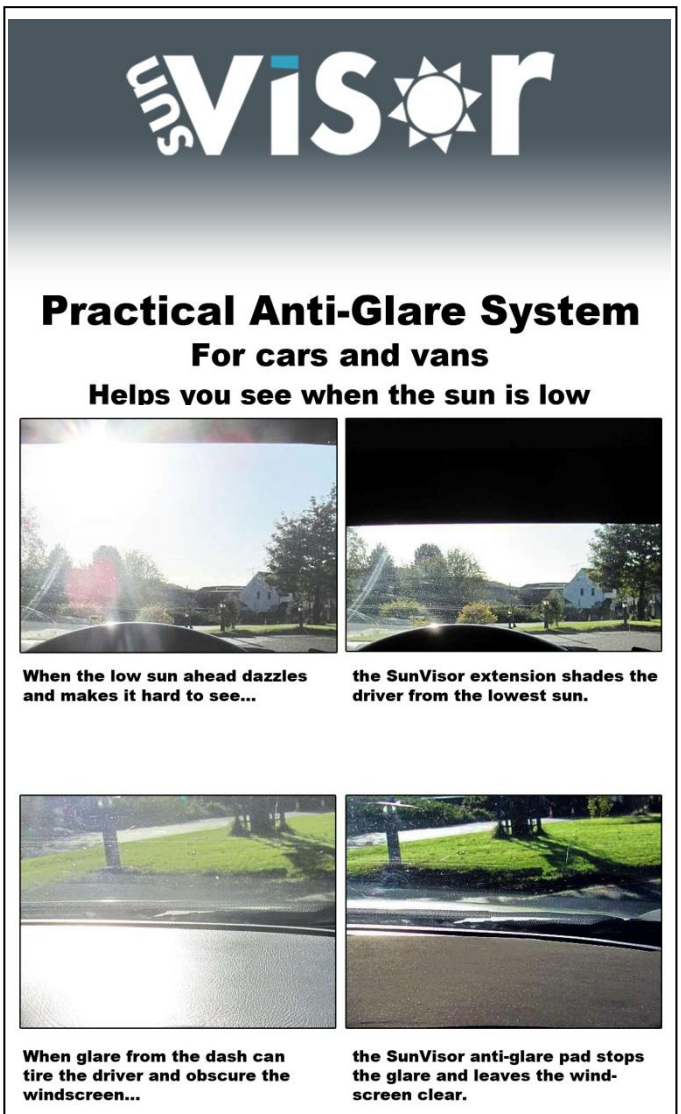
It retails at £8.70 plus VAT and the trade price of £4.35 allows a very attractive margin.

Be first in the market

You can be first in the market with the SunVisor System. SunVisor will sell both as a stand-alone item or as an add on to a towbar or trailer sale.

SP8501 SunVisor Anti-Glare system.

Simply log into www.rydertowing.co.uk, phone 0161 430 1120, or fax 0161 430 8140 to order.



"Simply Practical" side window screens

Side window screening is not entirely straightforward because of restrictions on tinting side windows, but we have developed a solution that is simple, practical, effective and, again, modestly priced.

We will announce it very shortly

See SunVisor at:
www.rydertowing.co.uk/products/practical-accessories/anti-glare-products

Next page: Taking the tension out of CANbus recoding. If you're not using a recoder yet when you fit a SmartCAN interface, the news on the next page may make it easier for you to start.
A screen-by-screen guide to recoding with VCDS

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Ryder TOWING QUALITY SERVICE INNOVATION

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VCDS User Guide should take the stress out of recoding

Installing a true CANbus interface

When you fit a SmartCAN or any other true CANbus interface, recoding is usually needed to allow the vehicle to interface properly with the new module.

Recoding Tool

One of the most popular recoding tools is the VCDS (VagCom) laptop/PC based system for recoding VAG vehicles – Audi, Seat, Skoda and VW. Inexpensive to buy at approximately £210 plus VAT, it comes complete with the "Dongle" that connects your laptop or PC to the car's OBD2 socket. Continually updated via broadband, it is an ideal tool.

Nervous or unfamiliar?

But you may be nervous using it, especially if you are new to recoding or you haven't yet done it often.

User Guide should help

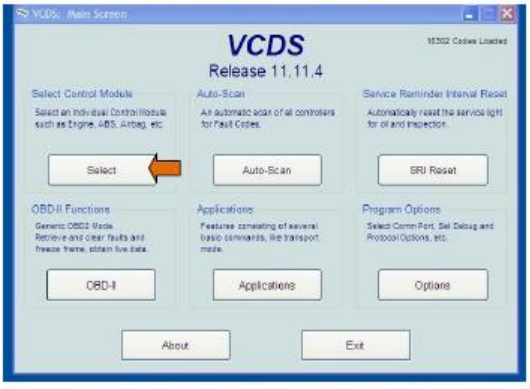
So we've made a screen-by-screen user guide that takes all the uncertainty away. A screen-shot of one of the pages, below, illustrates this. The complete guide can be downloaded via this link:
http://www.rydertowing.co.uk/downloads/info/VCDSUserGuide.pdf

VCDS User Guide

SEE NOTES IN EACH SECTION SHOWING MODEL-SPECIFIC VARIATIONS

Plug the VCDS OBDII plug into the vehicle's diagnostic socket and open VCDS on your laptop.

The following screen will appear:



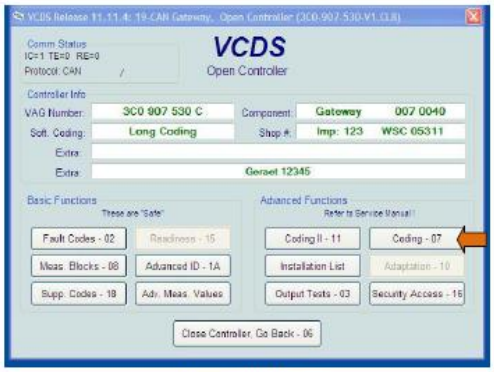
Click on Auto Scan and note all existing fault codes

Then click on SELECT

The following screen will appear:

Click on 19-CAN Gateway

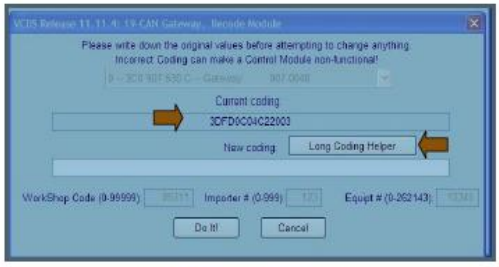
The following screen will appear (NEXT PAGE)



Click on CODING 07

The following screen will appear:

Write down the current coding so you can restore it if necessary



Click on LONG CODING HELPER

The following screen will appear:

In line 3, click each code (3D, FD, 0C, etc) in turn until a screen appears in which Bit 7 shows 69-TRAILER

(See illustration on next page)

We plan to follow this up with guides to other recoding tools, so watch this space.

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